

### Professional Experience Summary

Karim H. Vellani is the President of Threat Analysis Group, LLC, an independent security consulting firm. Karim is Board Certified in Security Management (CPP), a Board Certified Security Consultant (CSC), has over 24 years of security management, crime analysis, and forensic security consulting experience, and has a Master's Degree in Criminal Justice Management. He is the author of two books, Applied Crime Analysis and Strategic Security Management, and has contributed to a number of other security related books and journals.

As an independent security management consultant, Karim has been retained by Fortune 500 companies and government agencies. He has extensive experience in risk management and security force protection and provides consultation on a regular basis at government, commercial, and residential facilities across the nation. Karim has worked on projects ranging from data centers, hospitals and healthcare facilities, houses of worship, manufacturing facilities, financial institutions, retailer stores, shopping centers and malls, hotels and motels, office buildings, and residential housing (including Section 8).

For 11 years, Karim was responsible for managing the quality control/assurance function for United States Department of Homeland Security's (DHS) protection force at federal government buildings in 23 states including Mississippi, Alabama, West Virginia, California, Montana, North Dakota, South Dakota, Wyoming, Utah, Nevada, North Carolina, Tennessee, Arizona, Kentucky, Illinois, Washington, Idaho, Texas, Oklahoma, Florida, South Carolina, Rhode Island, and Massachusetts.

Karim specializes in crime analysis and security risk assessment and mitigation. He developed a crime analysis methodology that utilizes the Federal Bureau of Investigation's (FBI) Uniform Crime Report coding system and a proprietary software application called CrimeAnalysis™. The software allows end users to identify specific threats, select appropriate countermeasures, and reduce their risk. The methodology was published in Applied Crime Analysis. Since developing the crime analysis methodology, Karim has assessed crime threats at thousands of facilities. Karim has also developed a Security Risk Assessment Methodology for Healthcare Facilities and Hospitals. In 2009, the International Association of Healthcare Security and Safety (IAHSS) published its *Security Risk Assessment* Guideline, which was authored by Karim at the request of IAHSS. He is also a Technical Committee Member on the Risk Assessment Standard Development Committee for the American Society for Industrial Security - International (ASIS).

Karim also provides forensic security consulting services to insurance companies and the legal profession. In this work, Karim provides litigation support to attorney's and serves as an expert witness in security related lawsuits. As an Adjunct Professor at the University of Houston - Downtown, Karim taught graduate courses in Security Management and Risk Analysis for the College of Criminal Justice's Security Management Program. He has also trained Police and Security Officers in weapons and use of deadly force and profiling and assisted in the



development of maritime security training curriculum compliant with ISPS Code and the United States Coast Guard under the Maritime Transportation Security Act. Karim instructs frequently for the International Association of Professional Security Consultants and ASIS-International.

Karim is a member of the International Association for Healthcare Security & Safety (IAHSS), the International Association of Professional Security Consultants (IAPSC), ASIS-International, the American Society of Criminology (ASC), and the International Association of Crime Analysts (IACA). He is a Past President of the IAPSC.

## **Current Employment**

*Threat Analysis Group, LLC*

President & Independent Security Consultant

- Provide project management services for security deployment, training, engineering and design, and assessments
- Provide security management consulting services including risk assessment methodology development and execution, threat assessments and crime analysis, vulnerability assessments and security surveys
- Provide forensic security consulting and litigation support
- Develop and maintain CrimeAnalysis™ services and software to determine threat level at client facilities

## **Past Employment**

*University of Houston – Downtown*

Adjunct Professor

- Taught graduate courses in Security Management and Risk Analysis for the Security Management Master's Program at the University's College of Criminal Justice.

*Texas One Security*

Operations Manager

- Managed over one hundred security officers and approximately 1400 guard hours at seventeen (17) client sites



- Responsibilities included hiring and training, deployment and scheduling, and conducting performance evaluations for the company's security force
- Ensured that the officer's and the company complied with Texas Private Security Bureau rules and regulations.

*Operational Support Services, Inc.*

Law Enforcement Advisor/Security Consultant

- Provided security consulting services to police departments, private security companies, insurance companies, federal and state government agencies, and the legal profession
- Responsibilities included analyzing client's risk by conducting threat and vulnerability assessments

*North Harris College*

Instructor

- Trained Police and Security Officers in firearms use
- Trained Security Officers on laws, including deadly force and profiling

*Roehling Corporate International Investigations, Inc.*

Private Investigator

- Provided investigative services to the legal profession, insurance companies, and private corporations
- Served on search team for Oklahoma escaped convict Randolph Franklin Dial

## **Certifications & Licenses**

Board Certified Security Consultant (CSC)

International Association of Professional Security Consultants (IAPSC)

Board Certified in Security Management (CPP)

American Society for Industrial Security - International (ASIS)

Licensed Security Consultant (License No. DD-00882)



Texas Private Security Bureau, Texas Department of Public Safety

Board Certified Protection Officer (CPO)  
International Foundation for Protection Officers

Board Certified Police Firearms Instructor  
National Rifle Association of America

### **Education & Training**

Bachelor of Science, Criminal Justice (Law Enforcement), Sam Houston State University, August, 1994

Master of Science, Criminal Justice Management, Sam Houston State University, August, 1998

Instructors Course, Texas Commission on Law Enforcement Standards and Education

Certified Protection Officer Course, International Foundation for Protection Officers

Certified Protection Professional Course, American Society for Industrial Security – International

Concealed Handgun Instructor Course, Texas Department of Public Safety

Gang Crimes, Montgomery County Sheriff's Department

Level One Training, Texas Private Security Bureau

Personal Protection and Home Safety Instructor Course, National Rifle Association of America

Pistol, Rifle and Shotgun Instructor Course, National Rifle Association of America

Police Firearms Instructor Course, National Rifle Association of America

Identifying and Managing Risky Facilities, International Association of Professional Security Consultants

### **Professional Affiliations**

American Society of Criminology (ASC)



American Society for Industrial Security - International (ASIS)

International Association of Crime Analysts (IACA)

International Association for Healthcare Security & Safety (IAHSS)

International Association of Professional Security Consultants (IAPSC)

### **Accomplishments**

Chairman, Evidence Based Healthcare Security Research Committee, 2015 - 2020  
International Association of Healthcare Security and Safety Foundation

Member, Board of Directors, 2013 – 2020  
International Healthcare Security and Safety Foundation

Technical Committee Member, Enterprise Security Risk management (ESRM) Guideline, 2019 - 2020  
American Society for Industrial Security - International (ASIS)

Member, Forensic Security Committee, 2004 – 2019  
International Association of Professional Security Consultants (IAPSC)

Technical Committee Member, Private Security Officer Selection and Training Guideline, 2017 - 2018  
American Society for Industrial Security - International (ASIS)

Member, Security Metrics/Data Task Force, 2016-2019  
International Association of Healthcare Security and Safety

Technical Committee Member, Private Security Officer (ANSI Standard), 2015 - 2017  
American Society for Industrial Security - International (ASIS)

Member, Board of Directors, 2011 - 2015  
International Association of Professional Security Consultants (IAPSC)

Technical Committee Member, Risk Assessment (ANSI Standard), 2013 - 2016  
American Society for Industrial Security - International (ASIS)



Chairman, Council on Advocacy, 2011 - 2012  
International Association for Healthcare Security & Safety (IAHSS)

Advisory Member, Security Lighting Guideline (G-1-16), 2011 - 2017  
Illuminating Engineering Society of North America (IESNA)

Technical Committee Member, Private Security Company (ANSI Standard), 2012 - 2013  
Maturity Model for the Phased Implementation of a Quality Assurance Management System for  
Private Security Service Providers (PSC.3) Standard  
American Society for Industrial Security - International (ASIS)

Technical Committee Member, Private Security Company (ANSI Standard), 2011 - 2012  
Conformity Assessment and Auditing Management System for Quality of Private Security  
Company Operations (PSC.2) Standard  
American Society for Industrial Security - International (ASIS)

Technical Committee Member, Private Security Company (ANSI Standard), 2011 - 2012  
Management System for Quality of Private Security Company Operations (PSC.1)  
American Society for Industrial Security - International (ASIS)

Technical Committee Member, Physical Asset Protection (ANSI Standard), 2011 - 2012  
American Society for Industrial Security - International (ASIS)

Immediate Past President, 2009 - 2011  
International Association of Professional Security Consultants (IAPSC)

President, 2008 - 2009  
International Association of Professional Security Consultants (IAPSC)

Vice President, 2007 - 2008  
International Association of Professional Security Consultants (IAPSC)

Secretary, 2006 - 2007  
International Association of Professional Security Consultants (IAPSC)

Member, Board of Directors, 2004 - 2006  
International Association of Professional Security Consultants (IAPSC)

Chairman, Professional Certification Committee, 2004 - 2006  
International Association of Professional Security Consultants (IAPSC)



Member, Private Security Services Council, 2005 – 2006  
American Society for Industrial Security - International (ASIS)

Chairman, Certifications Committee, 2004 - 2006  
American Society for Industrial Security - International (ASIS) - Houston Chapter

Chairman, By-Laws Committee, 2004  
International Association of Professional Security Consultants (IAPSC)

Chairman, Certified Protection Professional Committee, 2002 - 2003  
American Society for Industrial Security - International (ASIS) - Houston Chapter

Committee Member, Publications Committee, 2001 - 2002  
International Association of Crime Analysts (IACA)

### **Publications & Presentations**

Vellani, Karim H. (1998). "Management Ideas for Preventing Crime: *An Analysis of Liability, Site-Specific Crime Prevention, Crime Prevention Through Environmental Design, and Violence Escalation.*" Sam Houston State University, Huntsville, Texas.

Vellani, Karim H. (1999). "Crime Stoppers." *Journal of Property Management*, Institute of Real Estate Management, September/October 1999.

Vellani, Karim H. (2000). "Security + Service = Satisfaction: The Perks of Private Security." *Journal of Property Management*, Institute of Real Estate Management, May/June 2000.

Vellani, Karim H. and Joel D. Nahoun (2001). Applied Crime Analysis. Woburn: Butterworth-Heinemann.

Vellani, Karim H. (March 29, 2000). "Convenience Store Security." Presented to Pakistan Association of Greater Houston (PAGH).

Vellani, Karim H. (2001). "Don't Let Your Guard Down." *Security Management*, American Society for Industrial Security, October 2001. Edited extensively by *Security Management* editors.

Vellani, Karim H. (2001). "Crime Analysis: The First Step in Creating an Effective Crime Prevention Program." *47<sup>th</sup> Annual Seminar & Exhibit*, San Antonio, Texas, American Society for Industrial Security, October 1, 2001.

Vellani, Karim H. (2001). "Rape Zones: Are Some Neighborhoods More Prone To Sexual Assault?" KHOU 11, Houston, Texas. Aired November 25, 2001.

Vellani, Karim H. (2002). "Crime Analysis Literature: What We Have and Where We Are Going." *Forecaster*, International Association of Crime Analysts, Spring 2002.

Vellani, Karim H. (2002). "Risk Analysis" University of Houston - Downtown. CJ 5360: Security and Crisis Management: Theories and Practices, April 8, 2002.

Vellani, Karim H. (2002). "Crime Analysis in the Medical Environment." Workplace Safety Seminar, School of Public Health, University of Texas Health Science Center, December 2, 2002.

Vellani, Karim H. (2002). "Crime Analysis: The First Step in Creating an Effective Crime Prevention Program." Security Business Practices Reference, Volume 5, ASIS Council on Business Practices, ASIS International.

Vellani, Karim H. (2003). "Statistics as a Security Management Tool" in Charles A. Sennewald's Effective Security Management, 4<sup>th</sup> Edition. Woburn: Butterworth-Heinemann.

Vellani, Karim H. and Mark Batterson (2003). "Security Solutions for Banks." Security Solutions Series, Threat Analysis Group, LLC, 2003.

Vellani, Karim H. (2003). "Security Solutions for Grocery Stores." Security Solutions Series, Threat Analysis Group, LLC, 2003.

Vellani, Karim H. (2003). "Security Solutions for Strip Shopping Centers." Security Solutions Series, Threat Analysis Group, LLC, 2003.

Vellani, Karim H. (2004). "Achieving Return on Investment from Crime Analysis." Security Business Practices Reference, Volume 6, ASIS Council on Business Practices, ASIS International.

Vellani, Karim H. (2004). "Boosting Performance and Morale." Security Business Practices Reference, Volume 6, ASIS Council on Business Practices, ASIS International.

Vellani, Karim H. (2004). "Writing Effective Proposals" International Association of Professional Security Consultants. Newport Beach, CA, April 27, 2004.

Vellani, Karim H. (2004). "The Business Plan." *Successful Security Consulting Seminar*, International Association of Professional Security Consultants. Dallas, TX, September 25, 2004; Carefree, AZ, May 7, 2006; San Diego, CA, September 24, 2006.



Vellani, Karim H. and Charles A. Sennewald (2004). *Consultants as a Protection Resource, Protection of Assets Manual*. Alexandria: ASIS International.

Vellani, Karim H. (2004). "Crime and Foreseeability Analysis." *The Independent Security Consultant*. International Association of Professional Security Consultants. Fall, 2004.

Vellani, Karim H. (2005). "Crime and Foreseeability Analysis." *The Sentry*. American Society for Industrial Security - International: Houston Chapter. June, 2005.

Vellani, Karim H. (2005). "Certified Security Consultant." *Successful Security Consulting Seminar*, International Association of Professional Security Consultants. Orlando, FL, September 10, 2005.

Vellani, Karim H. (2006). "Strategic Security Management: Risk Assessments in the Environment of Care." *Journal of Healthcare Protection Management*, Volume 22, Number 2, International Association for Healthcare Security & Safety.

Vellani, Karim H. (2006). Strategic Security Management: A Risk Assessment Guide for Decision Makers. Woburn: Butterworth-Heinemann.

Vellani, Karim H. (2006). "Security Risk Assessments in the Environment of Care." International Association of Healthcare Security and Safety, Houston, Texas, May 21, 2010.

Vellani, Karim H. (2006). "Crime Analysis" in John J. Fay's Encyclopedia of Security Management: Techniques and Technology, 2<sup>nd</sup> Edition. Woburn: Butterworth-Heinemann.

Vellani, Karim H. (2007). "The Gentle Art of Threat Assessment." *Journal of Healthcare Protection Management*, Volume 23, Number 1, International Association for Healthcare Security & Safety.

Vellani, Karim H. (2007). Foreword to Brian Gouin's Physical Security Consulting. Woburn: Butterworth-Heinemann.

Vellani, Karim H. and Robert E. Owles (2007). "Vulnerability and Risk Assessments in the Environment of Care." *Journal of Healthcare Protection Management*, Volume 24, Number 1, International Association for Healthcare Security & Safety.

Vellani, Karim H. (2007). "Security Risk Assessments." *Security 101 for Health and Safety Professionals*, Southwest Center for Occupational & Environmental Health, School of Public Health, University of Texas, November 14, 2007.

Vellani, Karim H. (2008). "Threat Assessment in the Retail Environment" in Charles A. Sennewald and John H. Christman's Retail Crime, Security, and Loss Prevention: An Encyclopedic Reference. Woburn: Butterworth-Heinemann.

Vellani, Karim H. (2008). "The Uniform Crime Reporting System" in Charles A. Sennewald and John H. Christman's Retail Crime, Security, and Loss Prevention: An Encyclopedic Reference. Woburn: Butterworth-Heinemann.

Vellani, Karim H. (2008). "Risk Assessments in the Environment of Care." Wisconsin Healthcare Engineering Association, October 29, 2008.

Vellani, Karim H. (2008). "Data Driven Security." Security Solutions Series, Threat Analysis Group, LLC.

Vellani, Karim H. (2009). "Security Risk Assessments." Healthcare Security: Basic Industry Guidelines, January 2009, International Association for Healthcare Security & Safety.

Vellani, Karim H. (2009). "The Business Plan and Successful Security Partnering" *Successful Security Consulting Seminar*, International Association of Professional Security Consultants and ASIS - International. Anaheim, CA, September 20, 2009; Dallas, TX, October 11, 2010; Orlando, FL, September 18, 2011.

Vellani, Karim H. (2009). "Security Risk Assessments." Security 101 for Health and Safety Professionals, Southwest Center for Occupational & Environmental Health, School of Public Health, University of Texas, October 29, 2009.

Vellani, Karim H. (2010). "Crime Analysis: A Framework for Optimizing Security and Assessing Foreseeability." 26th Annual Conference, Savannah, Georgia, International Association of Professional Security Consultants, April 26, 2010.

Vellani, Karim H. (2010). "Crime Analysis: Optimizing Security in Healthcare Facilities." International Association of Healthcare Security and Safety, Houston, Texas, May 21, 2010.

Vellani, Karim H. (2010). "Crime Analysis: Assessing Threats to Optimize Security." Threat Analysis Group, LLC. Available via Amazon.com.

Vellani, Karim H. (2010) "Crime Analysis for Problem Solving Security Professionals in 25 Small Steps." Karim H. Vellani. [Center for Problem Oriented Policing [www.popcenter.org](http://www.popcenter.org)].

Vellani, Karim H. (2010). "Security Risk Assessments." Texas Regional Conference, The Woodlands, Texas, International Association of Professional Security Consultants, September 15, 2010.

Vellani, Karim H. (2010). "The Business Plan and Successful Security Partnering" *Successful Security Consulting* Seminar, International Association of Professional Security Consultants and ASIS - International. Dallas, TX, October 11, 2010.

Vellani, Karim H. with Brian Gouin (2010). "Security Risk Assessments in the Environment of Care." American Society of Healthcare Risk Management, Tampa, FL, October 15, 2010.

Vellani, Karim H. (2011). "Statistics as a Security Management Tool" in Charles A. Sennewald's Effective Security Management, 5<sup>th</sup> Edition. Woburn: Butterworth-Heinemann.

Vellani, Karim H. (2011). "Crime Analysis: A Framework for Optimizing Security." International Association of Healthcare Security and Safety, Toronto, Ontario, May 24, 2011.

Vellani, Karim H. (2011). "Using Crime Analysis to Solve Problems in 15 Small Steps." *Journal of Healthcare Protection Management*, Volume 27, Number 2, International Association for Healthcare Security & Safety.

Vellani, Karim H., Robert J. Emery, and Nathan Parker (2012). "Staffing Benchmarks: How Many Security Officers are Enough?" *Journal of Healthcare Protection Management*, Volume 28, Number 2, International Association for Healthcare Security & Safety.

Vellani, Karim H., Norman Bates, and Steve Kaufer (2012). "Security 2012 – The Latest Trends in Crime Analysis, Security Technology and Management Practices for Inadequate Security Litigators." National Crime Victim Bar Association, New Orleans, LA, September 21, 2012.

Vellani, Karim H. (2012). "Security Staffing: Madness to Methods to Outcomes." International Association of Healthcare Security and Safety, Houston, Texas, October 12, 2012.

Vellani, Karim H. (2012). "The Need for Effective Consulting Websites" in Charles A. Sennewald's Security Consulting, 4<sup>th</sup> Edition. Woburn: Elsevier.

Vellani, Karim H. (2013). "The Business Plan and Successful Security Partnering" *Successful Security Consulting* Seminar, International Association of Professional Security Consultants and ASIS - International. Chicago, IL, September 23, 2013.

Vellani, Karim H. (2014). "Reducing Violence in Healthcare Facilities." *Journal of Healthcare Protection Management*, Volume 30, Number 1, International Association for Healthcare Security & Safety.

Vellani, Karim H. (2014). "2014 Healthcare Crime Survey." International Healthcare Security and Safety Foundation.

Vellani, Karim H. (2014). "2014 Healthcare Crime Survey." International Association of Healthcare Security and Safety, San Diego, CA, May 20, 2014.

Vellani, Karim H. (2014). "Reducing Violence in Healthcare Facilities." International Association of Healthcare Security and Safety, Houston, Texas, July 19, 2014.

Vellani, Karim H. (2015). Foreword to Michael S. D'Angelo's From Police to Security Professional: A Guide to a Successful Career Transition. Boca Raton: CRC Press.

Vellani, Karim H., Robert J. Emery, and Jennifer M. Reingle Gonzalez (2015). "A Data-Driven Model for Estimating Industry Average Numbers of Hospital Security Staff." *Journal of Healthcare Protection Management*, Volume 31, Number 1, International Association for Healthcare Security & Safety.

Vellani, Karim H. (2015). "2015 Healthcare Crime Survey." International Healthcare Security and Safety Foundation.

Vellani, Karim H. (2015). "2015 Healthcare Crime Survey." International Association of Healthcare Security and Safety, St. Louis, MO, May 5, 2015.

Vellani, Karim H. (2015). "Security Risk Assessments." Greater Houston Industrial Hygiene Council, Houston, TX, June 18, 2015.

Vellani, Karim H. (2015). "Workplace Violence." Greater Houston Industrial Hygiene Council, Houston, TX, June 18, 2015.

Vellani, Karim H. (2015). "Statistics as a Security Management Tool" in Charles A. Sennewald's Effective Security Management, 6<sup>th</sup> Edition. Woburn: Elsevier.

Vellani, Karim H. (2015). "Arming Security Officers" (Panelist). International Association of Healthcare Security and Safety, Houston, Texas, November 13, 2015.

Vellani, Karim H. (2016). "2016 Healthcare Crime Survey." International Healthcare Security and Safety Foundation.

Vellani, Karim H. (2016). "The Battle against Violence in U.S. Hospitals." *Journal of Healthcare Protection Management*, Volume 32, Number 2, International Association for Healthcare Security & Safety.

Vellani, Karim H. (2017). "2017 Healthcare Crime Survey." International Healthcare Security and Safety Foundation.

Vellani, Karim H. (2017). "Violence Against Healthcare Workers: Persistent Trends and Appropriate Responses." *Journal of Healthcare Protection Management*, Volume 32, Number 2, International Association for Healthcare Security & Safety.

Vellani, Karim H. (2018). "Threat Assessment in the Private Sector: Application of the IAPSC Forensic Methodology Threat Assessment Section Outside of Litigation." 34th Annual Conference, San Diego, California, International Association of Professional Security Consultants, April 30, 2018.

Vellani, Karim H., Robert J. Emery, Sadie H. Conway, and Lisa A. Pompeii (2019). "A Refined Model for Estimating the Industry-Average Number of Security Staff for Hospitals." *Journal of Healthcare Protection Management*, Volume 35, Number 1, International Association for Healthcare Security & Safety.

*Pending:*

Vellani, Karim H. (2019). Strategic Security Management: A Risk Assessment Guide for Decision Makers, Second Edition. Boca Raton, FL: Taylor & Francis CRC Press.

Vellani, Karim H., Michael S. D'Angelo and Ken Wheatley (2019). "Vetting Clients: From First Call Through Final Report." 35th Annual Conference, Miami, FL, International Association of Professional Security Consultants, May 5, 2019.

Vellani, Karim H. and Sadie H. Conway (2019). "How Many Security Officers Do You Need? An Evidence-based Approach to Determining the Industry Average Number of Hospital Security Officers." International Association of Healthcare Security and Safety, Orlando, FL, May 20, 2019.

Vellani, Karim H. (2020). Applied Crime Analysis, Second Edition. Boca Raton, FL: Taylor & Francis CRC Press.